



LOCAL  
GOVERNMENT  
MANAGERS  
AUSTRALIA  
TASMANIA INC

*"Advancing Women in Local Government"*



## 2012 Women in Local Government Conference

LGMA (Tasmania) and ALGWA are proud to present the 2012 Women in Local Government Conference.

The Conference provides the opportunity to hear and reflect upon the experiences of a number of successful women, to learn valuable skills and to network with colleagues in the Local Government sector.

**Date:** Thursday 8 March 2012 and Friday 9 March 2012

**Venue:** Country Club Casino and Tailrace Centre, Launceston

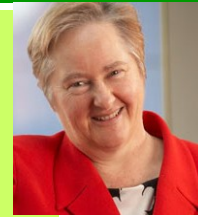
**PRINCIPAL SPONSOR**



# 2012 Women in Local Government Conference Program

## Thursday 8 March 2012

7.30am	BREAKFAST - Country Club Casino Special Guest and MC: Jo Palmer, Southern Cross News
8.45am	Registration Desk Opens - Tailrace Centre, Launceston
9.00am - 9.15am	Welcome
9.15am - 9.30am	Official Opening
9.30am - 10.30am	Panel Discussion - Donna Adams, Assistant Commissioner, Tasmania Police - Paula Wriedt, Councillor, Kingborough Council
10.30am - 11.00am	MORNING TEA
11.00am - 12 noon	Jude Munro, Chairman, Queensland Urban Utilities
12 noon - 1.00pm	LUNCH - includes ALGWA Meeting for ALGWA delegates <i>Sponsored by Mailhouse Tasmania</i>
1.00pm - 2.00pm	Karen Purser, Project Manager, 50:50 Vision
2.00pm - 4.30pm	NIDA Public Speaking Workshop Includes AFTERNOON TEA: 3.00pm to 3.30pm <i>Presented by Natasha McNamara</i>
4.30pm	CLOSE
5.30pm - 6.30pm	Welcome Drinks, Tasman Room - Country Club Casino
6.30pm - 10.30pm	Conference Dinner, Tasman Room - Country Club Casino



**Jude Munro AO**

**BA Hons (Melbourne),  
Grad Dip Public Policy  
(Melbourne),  
Grad Dip Business  
Administration (Swinburne)**

Ms Munro is Chairman of Queensland Urban Utilities, Australia's 4<sup>th</sup> largest water retail distribution company. She is a Director of Uniting Care Queensland and Aircservices Australia. She is a member of the Prime Minister's Expert Panel on Cities and was previously a member of the Queensland Premier's Infrastructure Taskforce.

Ms Munro retired as the Chief Executive Officer of the Brisbane City Council (BCC) in June 2010, a position she held since 2000. Ms Munro has held CEO positions with the Cities of Moreland and St Kilda in Victoria and the City of Adelaide. She is a fellow of the Australian Institute of Company Directors and the Australian Institute of Public Administration.

She was a former Director of the Translink Transit Authority, Brisbane Institute, Australia Trade Coast Pty Ltd, City of Brisbane Investment Corporation, International River Foundation, United Way Queensland, Brisbane Riverfestival, Adelaide City Marketing, Adelaide Convention and Tourism Authority and the 7th Australian Masters Games Board.

She is a former chair of the National Local Government Drugs and Alcohol Committee and a former Queensland president of the Institute of Public Administration Australia.

## Friday 9 March 2012

10.00am - 4.00pm	Negotiation Workshop (OPTIONAL) <i>Presented by Annie Guthrie</i>
------------------	--



# 2012 Women in Local Government Conference Program

## Speaker Profile: Donna Adams, Assistant Commissioner, Tasmania Police



Donna Adams joined Tasmania Police in February 1987 and during her twenty five year career has served in numerous areas including uniform, criminal investigation, training and internal investigations.

Donna spent six years working at suburban criminal investigation branches. During that time she was involved in a number of high profile investigations including an investigation role in the response to the Port Arthur Shootings. Donna received a Commissioner's Commendation for her involvement in this investigation.

In November 2001, Donna was appointed as an investigator at Internal Investigations. Whilst attached to Internal Investigations Donna was the primary investigator of "Operation Indus", an investigation into the use and trafficking of drugs on the part of a number of police officers.

Donna received a commendation for her work during this corruption enquiry. Donna's role in "Operation Indus" was also recognised by the Australasian Council of Women in Policing when she received a recognition award for 'Outstanding Investigator'.

In 2004, Donna was promoted to the rank of Inspector as Officer-In-Charge of Internal Investigations and then she subsequently transferred to the Bellerive Division (an eastern suburb of Hobart) where she performed the role of Divisional Inspector.

In 2007, Donna was promoted to the rank of Commander in charge of the Human Resources District with responsibility for the Academy, Education, Recruit Training, Staffing, Industrial Relations, Staff Support and Employee Relations.

Donna was awarded the Australian Police Medal in January 2009 and promoted to Assistant Commissioner in charge of Crime and Operations in 2011.

\*\*\*\*\*

## Your MC: Jo Palmer

**Jo Palmer** presents the half-hour program "Southern Cross Nightly News" in Tasmania.

Originally employed by Southern Cross Television in Hobart as a journalist, Jo has been presenting the evening news for 15 years.

She is a former Miss Tasmania and in 1993 was awarded Miss Australia, the first Tasmanian to win the prestigious title since 1927.

Jo is a past recipient of the "Tasmanian of the Year" for her charity and community work.

Currently residing in Launceston, Jo is married to Professional Latin American Dancer Andrew Palmer and has four children. She is a prominent speaker at a number of Tasmanian charity and community functions and is currently Ambassador for the Tasmanian Clown Doctors



# 2012 Women in Local Government Conference Program

## Public Speaking Workshop

### A two hour Workshop

2pm—4.30pm Tailrace Centre, Launceston (including Afternoon Tea 3pm—3.30pm)

The National Institute of Dramatic Art is a centre of excellence in theatre, film and television. In addition to fulltime Higher Education, NIDA corporate consultancy and training programs provides access to the philosophy and expertise of Australia's premier organisation dedicated to the research and practice of the performing arts.

#### Program Overview:

##### Making an Impact

- Engaging an audience
- Owning the message

##### Vocal Articulation and Energy

- Articulation, clarity of speech, vocal variety (pitch, pace, volume) and how these things are linked to dynamic communication.

##### Physical Awareness and Spatial Contexts

- Focus on the body and how we use it to convey messages.
- Explore entrances and exits.



### Your Facilitator: Natasha McNamara

Natasha McNamara is a Performing Arts graduate of the Western Australian Academy of Performing Arts (WAAPA), with a post graduate degree in Voice Studies at NIDA, and has worked extensively as a vocal consultant in theatre, film and television. With over eight years experience as a facilitator and senior corporate trainer at NIDA, Natasha has worked one-on-one as a personal presentation trainer with CEOs, coached managers on how to speak with confidence and conviction, and has inspired large groups of people to excel in workplace communication.

\*\*\*\*\*

## Accommodation

Delegates are welcome to choose their own accommodation venue in Launceston. However the Country Club has made available the following rates for Conference Delegates:

#### Country Club Casino

\$164 per room, per night for a deluxe room

#### Country Club Villas (NOTE: limited availability for 8 March 2012)

\$129 per night for a 1 bedroom; \$168 per night for a 2 bedroom; \$191 per night for a 3 bedroom

Further information is available from the Country Club on 1800 635 344



# 2012 Women in Local Government Conference Program—Sponsors

## Negotiating for Results in Local Government

### A one day Workshop (for Women)

10am - 4pm Friday 9 March 2012: Tailrace Centre, Launceston

Women who participate in this one day program will develop insight and skills in how to enhance their influencing opportunities working in local government.

Negotiation is a key skill that, when mastered, can enhance communications and provide better results from communication. This one-day course will teach it's women participants the basics of negotiation, how to prepare to negotiate, ways to respond to negotiation challenges, how to create win-win solutions, and how to create sustainable agreements.

#### How You Will Benefit:

- Improve your ability to negotiate in the political setting of local government
- Strengthen your skills to manage conflict and achieve better performance outcomes for you in your council
- Understand the basic principles of negotiation
- Prepare for negotiation
- Respond to challenges
- Create win-win situations
- Develop sustainable agreements

#### PROGRAM OVERVIEW

##### What participants will cover:

- What is negotiation – Nuts and Bolts
- Use key success strategies
- Apply different negotiation approaches
- Establish effective rules in negotiation
- Maintaining composure and dealing with negative emotions when it gets heated
- Decide on the relationship you want to foster in your strategy and tactics
- Effectively prepare the research that is required to negotiate, including your BATNA, WATNA, WAP and ZOPA
- Inventing options for mutual gain and to focus cooperation
- Getting past no and getting to yes
- Moving from Bargaining to Closing
- Incorporate everyone's perspective and gain consensus
- Create a sustainable agreement

Skills developed in the program can be applied immediately to everyday situations at work and in life.

##### What's Included?

- Instruction by an expert facilitator
- interactive dynamic approach with customized case studies and video clips
- Program manual and course material
- Morning Tea, Lunch and Afternoon Tea

##### Cost?

\$350 (GST Inc)

**ALGWA and LGMA (Tas) members**

\$500 (GST Inc)

**Non members**



### Your Facilitator: Annie Guthrie MBA, BA, Dip Ed

Annie is a management consultant with over 20 years experience working in a diverse range of organisations in both the public and private sectors. Her negotiation and consulting work with ENS International led her to develop a special interest in women's issues as negotiators. In response to a growing number of senior professional women saying they were interested in learning more about the art of negotiation from a women's perspective, Annie conducted a comprehensive research study of successful Australian women to identify how they negotiate.

Annie has worked in the last 15 years with ENS International and Negotiation Experts involving her in work with a wide range companies and government organisations across Australia, New Zealand, Singapore, the UK and the USA.

# Registration Form

LGMA is a non-profit organisation for GST purposes.  
ABN: 12130745726

## Privacy Statement

Local Government Managers Australia (Tasmania) acknowledges and respects the privacy of individuals. The information that you provide on this registration is 'personal information' as defined in the Privacy Act 1988. Following the conference, LGMA may prepare and distribute to each registered attendee a list detailing the name of each person who attended the conference and the council or organisation they represented. This list, together with the address of each registered attendee, will also be made available to the conference sponsors so they can conduct research and market their services to you. If you have any objection to any of your personal information being used in the manner described above, or if you have any other queries, please contact Pam Crawford (0409 284 063 or [pamela.crawford@lgmatas.org.au](mailto:pamela.crawford@lgmatas.org.au))

Name

Organisation

Address

Suburb  Post Code

Telephone

Email

Please advise any dietary requirements

## Delegates Registration

REGISTRATION: ALGWA and LGMA Tasmania Members <span style="float: right;">✓</span>		
Full Registration—ALGWA and LGMA members - Full Conference attendance including Breakfast Seminar - 8 March 2012 - Includes Pre Dinner Drinks and Conference Dinner*	<input type="checkbox"/>	Fee (GST inc) \$500
OPTIONAL Negotiating for Results in LG Workshop—Friday 9 March 2012 - Includes Program manual and course material - Workshop attendance including all meals	<input type="checkbox"/>	Fee (GST inc) \$350
CONFERENCE Pre Dinner Drinks and Dinner ONLY*	<input type="checkbox"/>	Fee (GST inc) \$100
<b>TOTAL:</b>		
REGISTRATION: NON Members <span style="float: right;">✓</span>		
Full Registration—non members - Full Conference attendance including Breakfast Seminar - 8 March 2012 - Includes Pre Dinner Drinks and Conference Dinner*	<input type="checkbox"/>	Fee (GST inc) \$700
OPTIONAL Negotiating for Results in LG Workshop—Friday 9 March 2012 - Includes Program manual and course material - Workshop attendance including all meals	<input type="checkbox"/>	Fee (GST inc) \$500
CONFERENCE Pre Dinner Drinks and Dinner ONLY*	<input type="checkbox"/>	Fee (GST inc) \$150

\*NOTE: Drinks at Conference dinner **not** included in Registration Fee

**TOTAL:**

**Tax Invoice** - ABN 12130745726 (please retain a copy of this form for your tax records. Fees are inclusive of GST)

Please make cheque payable to LGMA (Tasmania) and forward with this registration form by Friday 24 February 2012 to:

LGMA (Tasmania), PO Box 535, GLENORCHY TAS 7010 OR you may transfer funds to the LGMA (Tas) Bank Account: BSB: 067 026 Account: 28007466



### Cancellation Policy

Refund of 50% of the registration will be made for cancellations up to 24 February 2011. After that time no refund is available, however a substitute delegate would be very welcome.



# Thank you to the sponsors of the 2012 Women in LG Conference

Principal Sponsor



Breakfast Sponsor



Lunch Sponsor



Prize Sponsor

